



**Manhattan Beach
Education Foundation**

Annual Report & Honor Roll
2019-2020



The Power of Possible

Dear Friends of MBEF –

You make it possible. Year after year, you — the parents, business leaders, educators, and neighbors of our community — recognize that great schools begin with strong foundations.

Together we have committed to opportunities that invite our students to dream, to think, and to engage in what is possible. Because of your commitment, this year the Manhattan Beach Education Foundation (MBEF) will make its largest grant to the Manhattan Beach Unified School District in its history — an investment of \$7.5 million to strengthen our schools.

We invite you to learn more about the specific programs MBEF will fund for the coming 2020-21 school year in this Annual Report & Honor Roll — the programs you helped make possible. Despite district budget cuts this year, support of MBEF continues to strengthen the academic journey of all students, from learning in smaller class sizes to supporting learning from home.

The road ahead remains full of challenges for our schools. The uncertainty around continued distance learning and the significant structural deficit in state funding are among the largest. But our community has proven that we are up to the challenge. We are steadfast in our efforts to grow local support of our schools — through MBEF's Annual Appeal, the Endowment, and other critical initiatives — for the students of today and tomorrow.

Thank you for standing with MBEF and our commitment to providing excellent educational opportunities for our children here in Manhattan Beach. We look forward to shaping what is possible together.

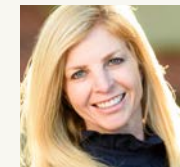
With great appreciation,



Scott Rosenthal
President, MBEF



Mike Duckworth
President, MBEF Endowment



Hilary Mahan
Executive Director, MBEF

\$7.5

MILLION

MBEF funding to our schools in 2020-21

9%

Percentage of total MBUSD budget funded by MBEF for educational programs

5

Number of students average class size is reduced by with MBEF funding

93%

Percentage of parents that feel MBEF funding is important to maintaining quality education in our schools

6500+

Number of MBUSD students who benefit from MBEF funding each year

\$80+

MILLION

MBEF's investment in our schools since 1983

\$3.68

MILLION

Total Endowment contribution to our schools since 2014



The MBEF Difference

These numbers only begin to convey the sheer magnitude of every student's educational experience because of MBEF support. Many of the programs and positions in our district would be eliminated if not for the generous support from our community.



The Manhattan Beach Education Foundation is a community driven fundraising organization, which supplements state funding for programs that inspire learning, enrich teaching, and promote innovation and academic excellence in the public schools of Manhattan Beach.



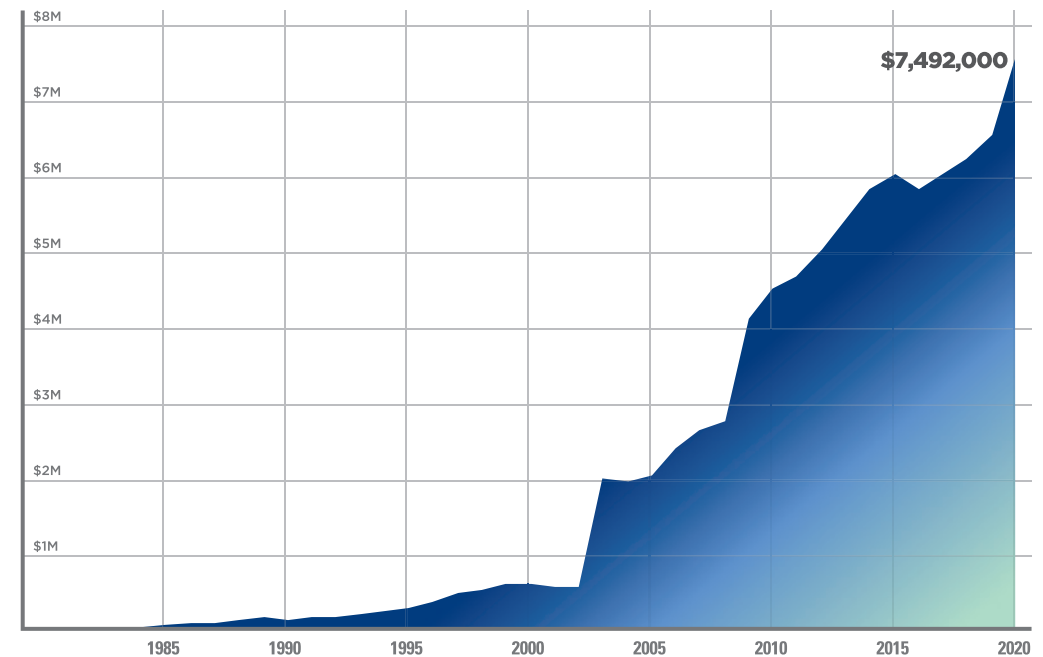
MBEF was founded by a group of parents committed to strengthening our public schools almost four decades ago. At a time when school funding was at an all-time low, private donations were critical to providing a quality education for our children. Over thirty-five years later our public schools remain underfunded and MBEF continues to play a significant role in supporting — in small or large part — nearly every academic pursuit and enrichment opportunity across our seven campuses.

There are a number of ways our community supports MBEF and our mission to strengthen our schools for today and tomorrow:

- Annual Appeal Campaign
- Endowment Fund
- Community Partner Program
- Manhattan Wine Auction
- Community Events

MBEF is grateful to everyone who partners with us in our efforts. Without support from MBEF, our public schools in Manhattan Beach would look drastically different. There are many challenges that lie ahead for our schools, but facing them together as a community makes us stronger.

MBEF GRANT HISTORY 1983-2020



School Funding Facts

Strong public schools are an integral part of our Manhattan Beach community. Despite high property taxes, funding for our schools is not what you would expect.

FACT: California Education

Funding Is Inadequate The assumption that our tax dollars adequately fund public education is simply not true. The fact is our state provides barely enough to fund the basics — not the enriched educational opportunities that we expect for our children. Funding for California public schools has been insufficient for decades — year after year California ranks at the bottom in annual per-pupil spending and 18% below the national average. Manhattan Beach receives roughly \$10,500 per pupil, putting our funding level at the BOTTOM of both the state and country.

FACT: MBUSD Is A Revenue Limit

District Only a small portion of our property taxes in Manhattan Beach support education. The formula to allocate property tax dollars is based on spending levels in the 1970's. At that time, MBUSD was a K-8 district and allocated less than 20% of property taxes to fund schools. Legislation permanently restricted this small portion of tax dollars towards education, making MBUSD a "Revenue Limit" district. "Basic Aid"

districts, such as Palo Alto and Laguna Beach, funded education at a higher level in the 70's, so they dedicate a larger portion of tax dollars towards education and can retain the excess to supplement funding from the state.

FACT: Our Students Do Not Qualify For Supplemental Funding

California uses the Local Control Funding Formula (LCFF) to allocate additional resources to public school districts with higher numbers of students who qualify for the Free and Reduced Lunch Program, are English Language Learners, and/or are foster youth. While LCFF is essential to create more equity for districts with greater numbers of "high need" students, the base level of education funding remains inadequate for all students throughout the state.

FACT: Districtwide Expenses Are Growing Faster Than State Revenue

Our community has supplemented state funding for decades, but as expenses rise and state funding flattens, the need has grown exponentially. Even prior to the COVID-19 pandemic and its impact on our economy, districts throughout the state were faced with tough decisions — two-thirds of California districts were already deficit spending and one-half had initiated layoffs before the pandemic. The local burden to cover

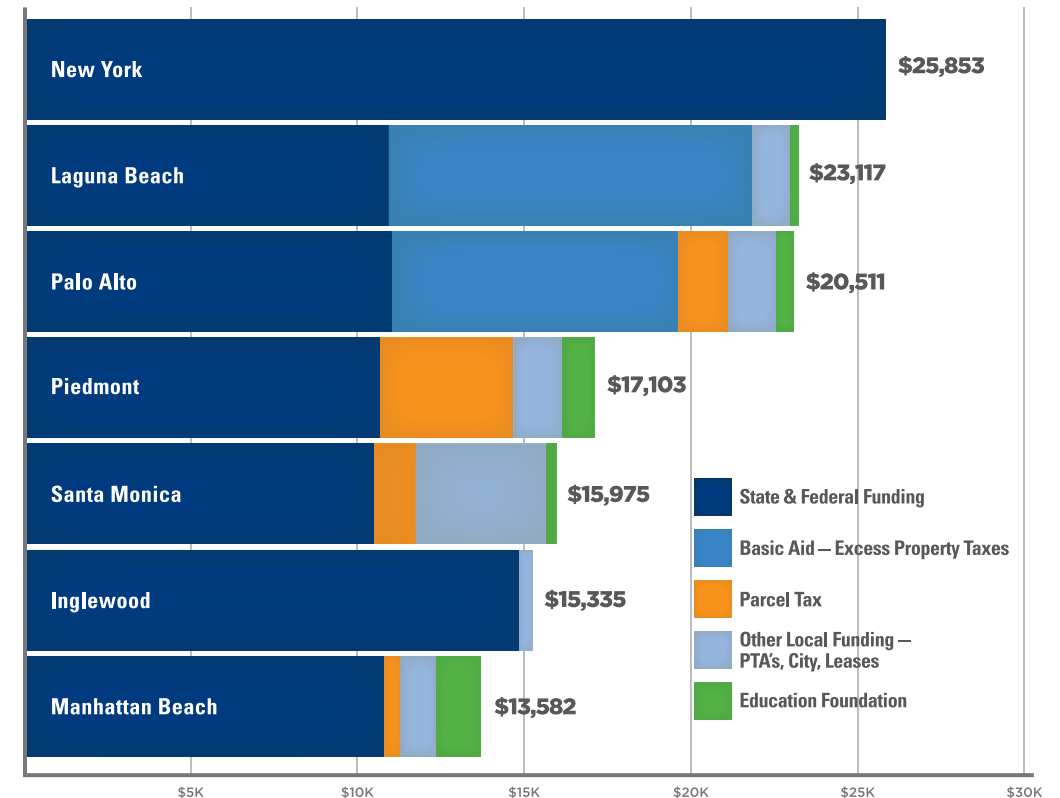
the growing costs of pensions, healthcare, and other mandated services, like special education, is outpacing school funding.

FACT: Local Support Is Critical

MBUSD is frequently compared to a short list of districts throughout California that have strong student outcomes. However, our per pupil funding for education is very different from other

high performing districts. Funding from the initial parcel tax approved through Measure MB and other local sources, such as the City of Manhattan Beach and our Parent Teacher Associations (PTAs), are also an integral part of the equation. As a significant part of the district's budget, MBEF dollars remain vital to continue to provide the education that our parents expect, and our students need to succeed.

PROJECTED PER PUPIL FUNDING BASED ON 2018-2019 ED-DATA



MBEF Grants for 2020-21



MBEF provides a means for the Manhattan Beach community to invest in superior public education for our students. The support has provided a foundation of excellence and has grown into a multi-million-dollar commitment that maintains reasonable class sizes, rigorous academics, and a breadth of educational experiences from kindergarten through high school. In the 2020-21 school year, MBEF has increased its support by over 15%, providing \$7.5 million in programs and educators districtwide.

\$7.5

MILLION IN GRANTS

Class Size Reduction

\$4,134,500

- General Class Size Reduction (4-12)
- English and Math Class Size Reduction (6-9)
- High School Elective Enhancement/Zero Period (9-12)
- Middle School Elective Enhancement (6-8)

Counseling & Support

\$1,233,500

- Guidance and Academic Support Counselors (6-12)
- College and Career Counselors (9-12)
- Elementary Assistant Principal (TK-5)
- MBMS Assistant Principal: Student Life (6-8)
- Social Inclusion Grants (TK-12)
- Teacher of the Year Awards (TK-12)

Distance Learning Support (TK-12)

\$250,000

Music Instruction (3-12)

\$405,000

Physical Education (1-5)

\$279,000

Reading, Writing & Libraries

\$671,000

- Library Resource Specialists (TK-8)
- Reading Specialists (1-5)

STEM : Science, Technology, Engineering & Math

\$519,000

- Math TOSA (TK-12)
- Northrop Grumman Teacher Innovation Grants (TK-12)
- Science Lab Assistant (9-12)
- Science Specialists (1-5)
- STEM Based Electives (6-8)

ABOUT OUR GRANTS



Class Size Reduction

\$4,134,500 // 55% OF OVERALL FUNDING

Few educational practices have the potential for greater impact than learning in a classroom with fewer students, whether it is in person or virtual. Both parents and teachers consistently prioritize the importance of Class Size Reduction (CSR) as instrumental in a student's educational experience.

General Class Size Reduction (4-12)

\$3,284,500

While state guidelines provide for a maximum of 24 students per class in grades TK-3, there are no maximums in grades 4-12. Without restrictions or adequate state funding, our schools depend on support from MBEF to ensure more reasonable class sizes in grades 4-12. MBEF funding decreases the average class size by at least 5 students districtwide.

English and Math Class Size Reduction (6-9)

\$480,000

In addition, MBEF directs CSR funding towards reducing class size specifically in English/Humanities and Math in grades 6-9. The transition to middle and high school can be challenging and providing more space for personalized learning in core subjects ensures our students have the support they need. This directed grant ensures that the average class size is near 30 for these critical subjects.

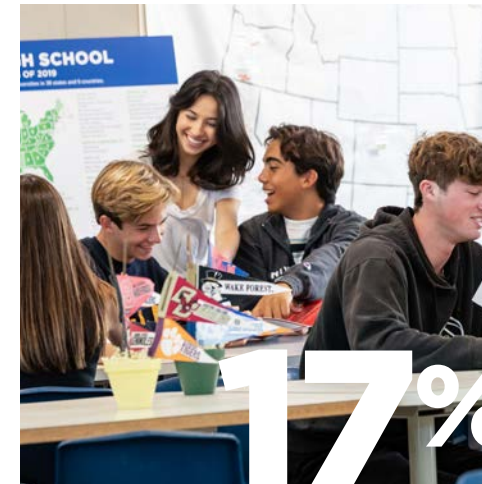
High School Elective Enhancement/Zero Period (9-12)

\$220,000

This grant provides for enhanced elective options such as Link Crew, a mentoring program for incoming freshmen led by juniors and seniors. It also allows for all Mira Costa students to add an extra period to their schedule so they can fulfill course requirements and benefit from the array of additional elective course options. More than 25% of MCHS students take advantage of an additional period each day.

Middle School Elective Enhancement (6-8) \$150,000

The enhanced elective program at MBMS offers middle school students a range of electives, including Computer Applications, Visual Arts, Film, Yearbook, Drama, and the nationally recognized mentoring program, Where Everybody Belongs (WEB).



Counseling & Support

\$1,233,500 // 17% OF OVERALL FUNDING

Levels of stress, anxiety and depression at schools throughout the country with similar demographics have increased at an unprecedented rate. A dramatic increase in mental health concerns among students has led us to target a significant portion of our funding towards social emotional wellness districtwide.

Guidance and Academic Support Counselors (6-12) \$677,000

Counselors foster a sense of connection on campus and play an essential role for students in academic guidance and life planning. While districts throughout the state have increased their student to counselor ratio, MBEF's investment has kept our ratios reasonable, ensuring time to work with students on time management, prioritization, organization, as well as monitor student progress.

College and Career Counselors (9-12) \$257,000

MBEF funds the experts in the MCHS College and Career Center (CCC) devoted to coaching our high school students and helping them navigate the college application process and post-graduation pathways. This program is an essential part of helping our students make the right personal choice for their next step upon graduation. Parents are welcome to utilize the extensive CCC services along with their student(s).

Elementary Assistant Principal (TK-5) \$140,000

Grand View and Pacific Elementary have significantly more students and teachers than the other three elementary schools in the district. In keeping with our goal of parity among schools, MBEF funds a shared Assistant Principal to increase the capacity of the Principals at both sites to better meet the academic and social emotional needs of all students.

MBMS Assistant Principal: Student Life (6-8) \$140,000

The additional Assistant Principal is focused on student and parent engagement to meet the varying needs of our student body. The coordination of all social emotional learning programs at the middle school creates a more inclusive learning environment and helps to better meet the diverse needs of our students at a critical transition in their lives.

Social Inclusion Grants (TK-12)

\$15,000

Students and educators throughout the district are encouraged to apply for small grants for programs that celebrate our differences and create a welcoming environment for all students.

Teacher of the Year Awards (TK-12) \$4,500

Each year MBUSD recognizes one teacher from each school as the Teacher of the Year, and one of those teachers is selected as the districtwide Teacher of the Year. With this grant, made possible by an endowment fund sponsored by the Nickell Family, all of MBUSD's seven elementary and secondary Teachers of the Year receive a monetary reward.



Distance Learning Support (TK-12)

\$250,000 // 3% OF OVERALL FUNDING

The learning platform has shifted dramatically for our students over the past several months

and may continue to fluctuate in the months ahead. To strengthen TK-12 learning for the 2020-21 school year, MBEF is dedicating funding to help ensure a successful learning environment, particularly in a remote setting. MBEF will fund both professional development support at the district and school site level, as well as access to online curriculum to ensure consistent and productive learning across all grade levels.



Music Instruction (3-12)

\$405,000 // 5% OF OVERALL FUNDING

Music, math, language and science achievement go hand-in-hand. MBEF supports music instruction in grades 3-12, and as a result, the music program at MBUSD has flourished. All students in grades 3-5 receive weekly music instruction, which forms the foundation for our award-winning middle and high school programs. This year additional music sections were added to support growth in the high school program.



Physical Education (1-5)

\$279,000 // 4% OF OVERALL FUNDING

MBEF is proud to support credentialed physical education teachers at our elementary schools to provide high-quality physical education and sportsmanship instruction each week. The specialized instruction is complemented by instruction provided by classroom teachers as well. In addition to the physical health benefits, research shows that physical activity can help children improve their concentration, memory, and classroom behavior.

Reading, Writing & Libraries

\$671,000 // 9% OF OVERALL FUNDING

The significant shifts in the way we teach writing and literacy in our schools has had a tremendous impact on student learning. Our students continue to excel on standardized tests and participate in advanced courses and electives, including Creative Writing, Journalism, and AP English.

Library Resource Specialists (TK-8) \$286,000

Having access to a school library and knowing how to access credible sources using technology provides endless discoveries for students. MBEF supports Library Resource Specialists to teach students research and media literacy skills to help them leverage resources in all grade levels and foster a passion for reading, learning and research that will serve them throughout their lives.



Reading Specialists (1-5) \$385,000

Reading competency and comprehension ensures our students are on the right track for learning. This grant funds credentialed teachers who work with students in a small group setting to increase reading proficiency on the entire reading spectrum.



STEM: Science, Technology, Engineering & Math

\$519,000 // 7% OF OVERALL FUNDING

If our students are to compete and thrive in today's global economy, we must provide a solid, hands-on foundation in STEM education. Confidence in math and science not only supports STEM-related fields, but also helps develop the ability to think critically and to be innovative.

Math TOSA (TK-12) \$100,000

Our TOSAs have historically provided specialized coaching in academic areas that require more attention and growth, such as literacy, science, technology and 21st Century Teaching and Learning. The Math TOSA will continue to strengthen Common Core instruction while also helping to bridge curriculum from the elementary to secondary levels while teaching remotely.

Northrop Grumman Teacher Innovation Grants (TK-12) \$30,000

With a dedicated grant from Northrop Grumman, MBEF will shift the Teacher Innovation Grant Program for teachers and counselors throughout our district towards STEM programs in particular. Each Innovation Grant provides our educators with an opportunity to exercise their passion for teaching, develop original ideas, collaborate with colleagues, and connect with the wealth of knowledge, expertise and talent within MBUSD.

Science Lab Assistant (9-12) \$59,000

The Science Lab Assistant at MCHS supports science teachers by preparing materials and resources to make lab instruction organized, efficient and innovative.

Science Specialists (1-5) \$282,000

This grant supports credentialed science teachers to provide elementary students with hands-on lab experience and project-based learning opportunities that support grade-level curriculum and strengthen a student's passion for science. Opportunities for enriched learning at home is critical to support student growth this year.

STEM Based Electives (6-8) \$48,000

MBEF supports an advanced level STEM elective at the middle school, as well as additional course options in the STEM field.

GRANT MAKING GUIDELINES

Each year MBEF's Board of Directors works with district leadership, school principals, and educators to identify programs that are most aligned with MBEF's mission and the priorities of parents and teachers. As a community-driven organization, MBEF uses multiple measures to ensure the programs we fund meet our grant making guidelines, including surveying our stakeholders biennially, meeting with school principals and district leaders, and corresponding with stakeholders via phone, email and meetings throughout the year.

The Grants Committee, comprised of at least 8 MBEF Board Members from all school sites, holds multiple meetings over a six-month period, including several with MBUSD leadership, to determine how the available funds will be allocated. Once proposed grants are finalized, they are presented to the MBEF Board of Directors for review and approval.

The approval guidelines ensure that MBEF invests in programs that:

- Strengthen schools from kindergarten to graduation
- Support academic excellence and personal growth
- Reach as many students as possible
- Maintain parity among all elementary schools
- Provide innovation in teaching and learning
- Align with the priorities of parents, teachers, and district goals

To ensure continuity in our schools, the vast majority of our funding is committed to continuing successful long-term grants and teaching positions. This year, MBUSD budget cuts shifted some funding away from our traditional programs to help fill the gap between what state funding provides and what education actually costs in our district. Additional funding from the virtual Manhattan Wine Auction was able to be directed towards the growing priorities of our community to keep class size reasonable and support distance learning for all students.

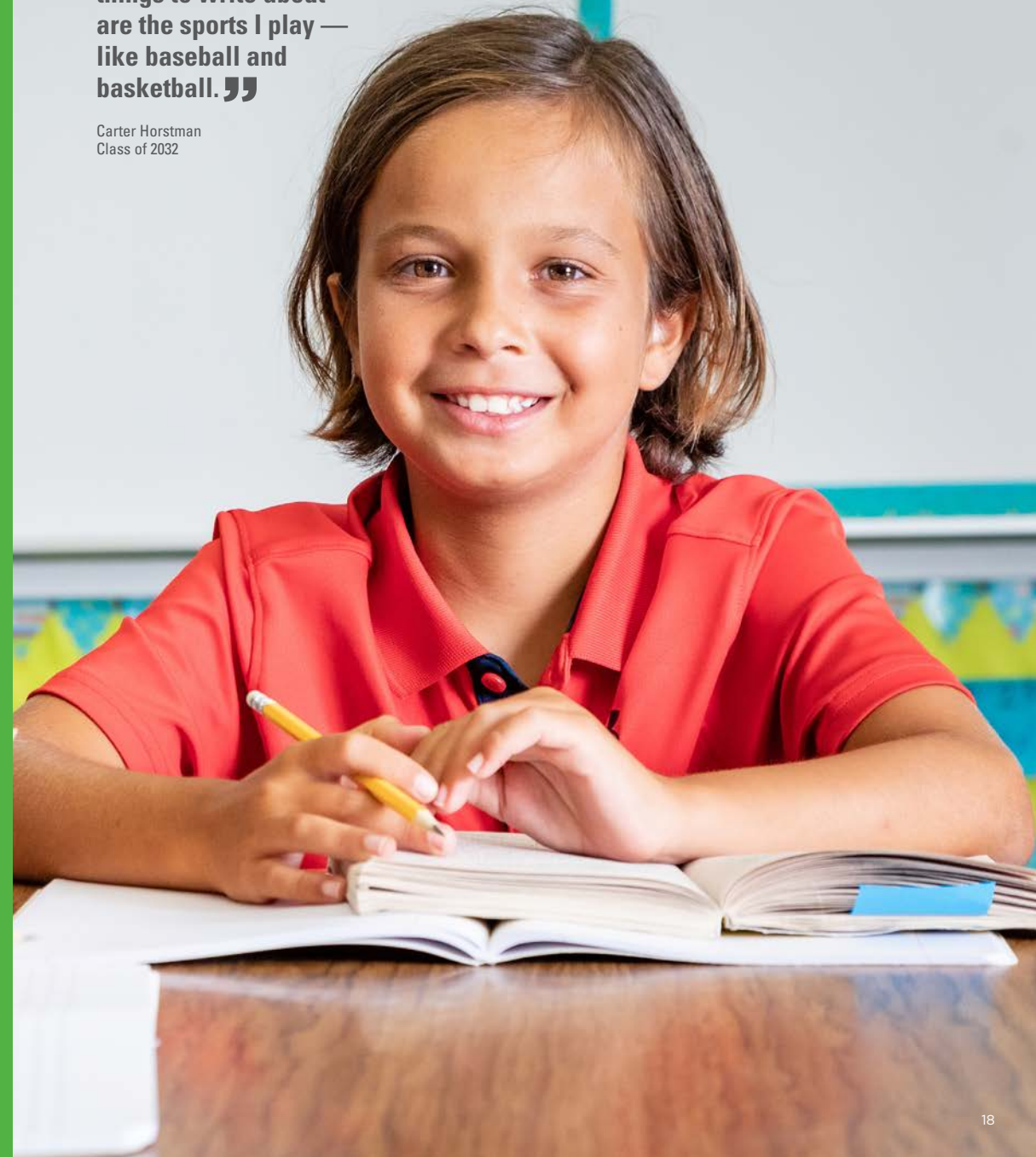
Our priority is to ensure that the funds we grant are appropriately and effectively used by the district. We do not make decisions on how programs are implemented or get involved in hiring or managing MBUSD employees. This separation helps maintain the autonomy of MBUSD and School Board of Trustees, and strengthens MBEF's voice when advocating for programming that reaches all students.



Great Schools
Today.
Great Schools
Forever.

**“ I love learning to write!
My teacher helps me
sound out the words
I cannot spell. My favorite
things to write about
are the sports I play —
like baseball and
basketball. ”**

Carter Horstman
Class of 2032





THE MBEF ENDOWMENT

The MBEF Endowment provides MBEF with a continuing and sustainable funding source that will expand and enhance the quality of public education in Manhattan Beach, now and for generations to come.



Endowment

MBEF has a successful history of providing a way for parents to make a meaningful, positive investment in their children’s education. As a myriad of challenges continue to face public education in our state, sustainable sources of revenue have become even more crucial. With support from all those who believe in the importance of an excellent public school system, the MBEF Endowment helps to do just that. Ambitious gifts from our supporters, and strong long-term investment returns, enable the MBEF Endowment to support our schools with an annual disbursement each year, while still preserving the principle of the investment. Our goal is to reach a point where the annual return on investment is

enough to make up for the instability of public school funding at the state level.

The MBEF Endowment currently stands at over \$19.5M — just shy of the \$20M goal of our \$20M by 2020 campaign that we launched in 2017. Although we were on track heading into 2020, external factors have since challenged our progress. The stock market crash in late February, in conjunction with the COVID-19 pandemic, has affected the value of the Endowment. A prudent investment strategy has enabled the Endowment to rebound with the market over the past few months.

WAYS TO SUPPORT THE ENDOWMENT

Gifts of Cash // The simplest way to help grow the Endowment is to write a check, or arrange for automatic monthly, quarterly or multi-year payments from your credit card. But there are many additional giving options.

Gifts of Appreciated Stock // If you have held stock for more than one year, and it’s increased in value, you can transfer the stock to the Endowment rather than selling the stock and donating all or part of the proceeds. A transfer allows you to take the full fair market value as a tax deduction without capital gains.

Donor Advised Funds // A donor advised fund can help you realize your philanthropic goals by combining the flexibility of a private foundation with the tax advantages of a public charity. A donor advised fund allows you to make a charitable contribution to the fund and receive an immediate tax benefit. You may contribute as frequently as you like, and submit a grant to MBEF from the fund when you are ready.

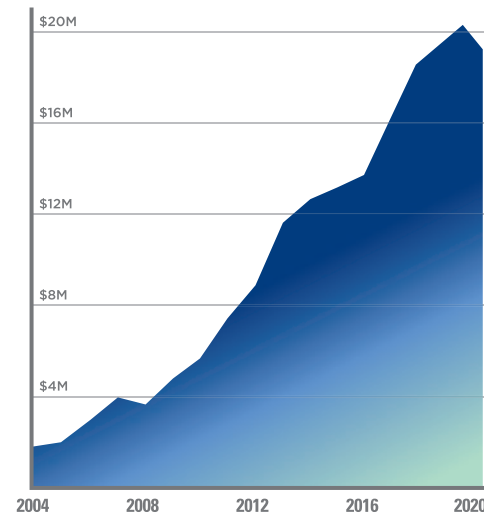
Gifts of Real Estate // The tax benefits are the same as appreciated stock. Gifts can be made outright, or through an income-producing gift arrangement.

Planned Giving // Planned giving enables you to maximize your charitable giving and take full advantage of income and estate tax benefits. With careful planning, a wide range of gift planning choices present practical options for safeguarding your financial security, realizing tax advantages, and contributing to MBEF’s financial well-being. As you consider your options, we strongly recommend that you work with a qualified independent financial advisor, as well as legal counsel.

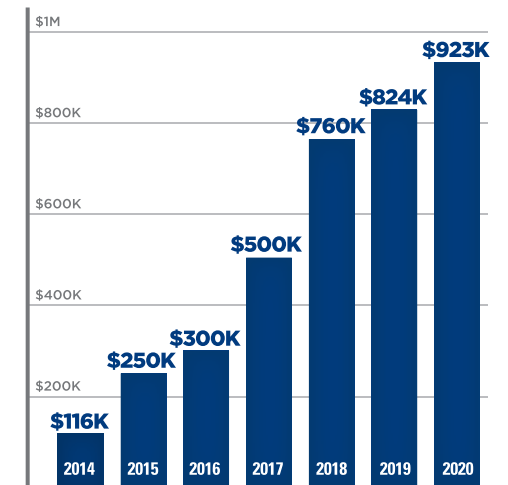
READY TO CONTRIBUTE?

Please visit www.endowment.mbef.org or call us at 310.303.3342.

ENDOWMENT GROWTH *as of 7/14/20*



DISBURSEMENT GROWTH



Our Schools

Despite limited funding from the state, our district's outcomes speak for themselves. MBUSD is among the top K-12 school districts statewide and our students benefit from a rich and diverse curriculum. Within our elementary, middle and high school campuses, we host LA County and California Teachers of the Year, award-winning Model UN, Robotics and Theater programs, Grammy award-winning Mira Costa Music program, Distinguished, Gold, Blue, and Green Ribbon Schools...the list goes on. Most importantly, over 95% of our students graduate high school and continue to thrive in post-secondary training or the college right for them. Our students excel because we have an engaged community that is willing to invest in our children's education and future.



Mira Costa is ranked in the top 1% of U.S. Public High Schools by Newsweek and US News and World Report.





Mira Costa grads are attending over 158 colleges and universities in 37 states and 5 countries, as well as pursuing other vocational or service pathways. MCHS College and Career Counselors are fully funded by donations to MBEF.

ALABAMA (2)

The University of Alabama / 2

ARIZONA (14)

Arizona State University / 5
Northern Arizona University
The University of Arizona / 8

CALIFORNIA (254)

Biola University
Butte College
California Baptist University
California Institute of Technology
California Polytechnic State University, San Luis Obispo / 17
California State Polytechnic University, Pomona / 5
California State University, Chico / 2
California State University, Dominguez Hills / 4
California State University, Fresno
California State University, Fullerton
California State University, Los Angeles
California State University, Long Beach / 5
California State University, Monterey Bay
California State University, San Marcos
Chapman University
Claremont McKenna College / 2
El Camino College / 38
Harvey Mudd College
Long Beach City College
Loyola Marymount University / 7
Orange Coast College
Otis College of Art and Design
Palomar College

Pepperdine University
Pierce Community College
Point Loma Nazarene University
San Diego State University / 6
San Francisco State University
San Jose State University / 4
Santa Barbara City College / 3
Santa Clara University / 3
Santa Monica College / 11
Sonoma State University / 2
Stanford University / 2
University of California, Berkeley / 10
University of California, Davis / 6
University of California, Irvine / 5
University of California, Los Angeles / 30
University of California, Merced
University of California, Riverside / 6
University of California, San Diego / 10
University of California, Santa Barbara / 26
University of California, Santa Cruz / 20
University of Redlands / 2
University of San Diego / 2
University of San Francisco
University of Southern California / 6
Westmont College

COLORADO (21)

Colorado College
Colorado School of Mines
Colorado State University / 4
University of Colorado, Boulder / 14
University of Denver

DELAWARE (2)

University of Delaware / 2

GEORGIA (3)

The Savannah College of Art and Design
University of Georgia / 2

HAWAII (4)

Brigham Young University – Hawaii
University of Hawaii at Manoa / 3

ILLINOIS (11)

Columbia College Chicago / 2
DePaul University / 4
Illinois Wesleyan University
School of the Art Institute of Chicago
The University of Chicago
University of Illinois at Urbana-Champaign / 2

INDIANA (18)

Purdue University / 5
Indiana University, Bloomington / 8
Rose-Hulman Institute of Technology
University of Notre Dame / 4

IOWA (2)

Iowa State University
The University of Iowa

KENTUCKY (2)

Morehead State University
University of Kentucky

LOUISIANA (6)

Louisiana State University
Loyola University, New Orleans
Tulane University / 4

MAINE (2)

Bates College
University of Southern Maine

MARYLAND (2)

Johns Hopkins University / 2

MASSACHUSETTS (19)

Berklee College of Music / 2
Boston College / 7
Boston University / 4
Emerson College / 3
Harvard University
Northeastern University
Tufts University

MICHIGAN (19)

Michigan State University / 10
University of Michigan / 9

MINNESOTA (2)

University of Minnesota
University of St. Thomas

MISSISSIPPI (1)

University of Mississippi

MISSOURI (2)

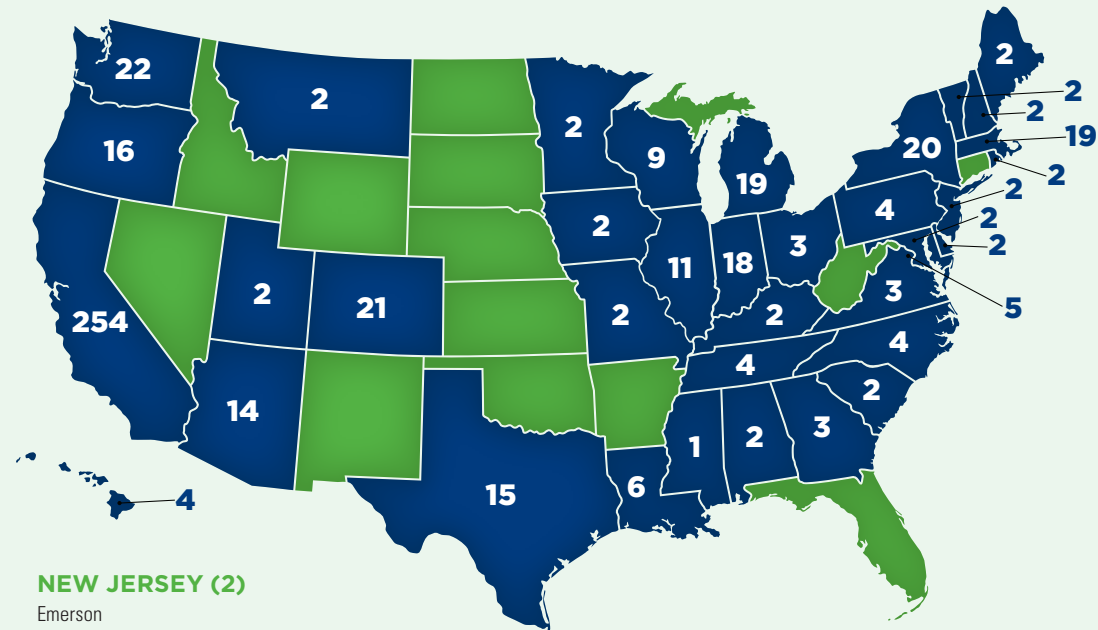
University of Missouri / 2

MONTANA (2)

Carroll College
Montana State University

NEW HAMPSHIRE (2)

Dartmouth College
University of New Hampshire



NEW JERSEY (2)

Emerson
Princeton University

NEW YORK (20)

Barnard College
Columbia University
Fordham University / 2
Malloy College
The New School / 2
New York University / 6
Pace University, New York City
Pratt Institute
Rochester Institute of Technology
Syracuse University / 3
West Point

NORTH CAROLINA (4)

Duke University
High Point University
Wake Forest University / 2

OHIO (3)

Miami University, Oxford
The Ohio State University
Ohio University

OREGON (16)

Oregon State University
University of Oregon / 15

PENNSYLVANIA (4)

Drexel University
Pennsylvania State University - University Park / 2
University of Pennsylvania

RHODE ISLAND (2)

Brown University
Bryant University

SOUTH CAROLINA (2)

Clemson University / 2

TENNESSEE (4)

Belmont University / 2
The University of Tennessee
Vanderbilt University

TEXAS (15)

Baylor University
Rice University
Southern Methodist University / 5
Texas Christian University / 4
Texas Tech University
The University of Texas, Austin / 3

UTAH (2)

University of Utah / 2

VERMONT (2)

University of Vermont / 2

VIRGINIA (3)

James Madison University
University of Richmond
University of Virginia

WASHINGTON (22)

Gonzaga University
Seattle University / 2
Spokane Falls Community College
University of Washington / 16
Washington State University
Whitworth University

WASHINGTON, DC (5)

American University / 2
The George Washington University / 2
Howard University

WISCONSIN (9)

Marquette University
University of Wisconsin, Madison / 8

INTERNATIONAL (8)

The American University of Paris, France
Concordia University, Montreal, Canada
Duke Kunshan University, China
Richmond University – The American University in London, United Kingdom
The Royal Conservatoire of Scotland, United Kingdom / 2
The Paris Institute of Political Studies, France
University of Dublin, Ireland

Honor Roll

This list represents all 2019-2020 donors who contributed to the Annual Appeal, the Manhattan Wine Auction Paddle Raise, as well as the MBEF Endowment. **Thank you for investing in our community, our schools, and our students!**

KEY

Black: Annual Appeal*

Green: Annual Appeal + Endowment*

Blue: Endowment

Bold: 5+ Consecutive Years of Giving

**Paddle Raise Support Included*

VISIONARIES

\$300,000+

Windsong Trust

\$100,000+

Chevron

SKECHERS

\$50,000+

DeWitt Wilson Family

Joan Jones

Lydia and Michael King

Jen and Todd Klawin

Dora and Jon Seiffer

Ann Marie and Rich Whitney

\$25,000+

Michelle and Cyrus Hadidi

Joanne and Jim Hunter

Melinda and Peter T. Kendall

Elisa and Shane Nickerson

Northrop Grumman

Jan and Chet Pipkin

Lan and Desmond Shirazi

Shauna and Michael Spenley

W.M. Keck Foundation

William M. Keck, Jr. Foundation

INNOVATORS

\$15,000+

Anonymous Donor

Jenine and Brett Cravatt

Goulding Family

Marissa and Ben Messer

Ania Borysiewicz and John Mistler

Monika and Aaron Mugg

Shannon and Bob Nicholson

Alison and Scott Rosenthal

Schlehuber Family

Lindsey and Luis Serrano

BENEFACTORS

\$10,000+

Kami and James Armstrong

Dolly and David Boden

Laura Thiers and Charles Boettcher

Laura and Kevin Clark

Cormack Family

Jen and Bill Cram

Heather and Dirk de Roos

Kristie Daniel-DiGregorio

Gino DiGregorio

Karyn and Fritz Eilber

Jennifer and Christopher Fenton

Lisa and Daniel Fetters

Clare and Tim Flynn

Stacey and John Fundingsland

Theresa and David Gendron

Sene and Eric Gray

Gustafson Family

Dana and Greg Hartmann

Jennifer and Sterling Hathaway

Hirshberg Family

Trisha and Michael Husson

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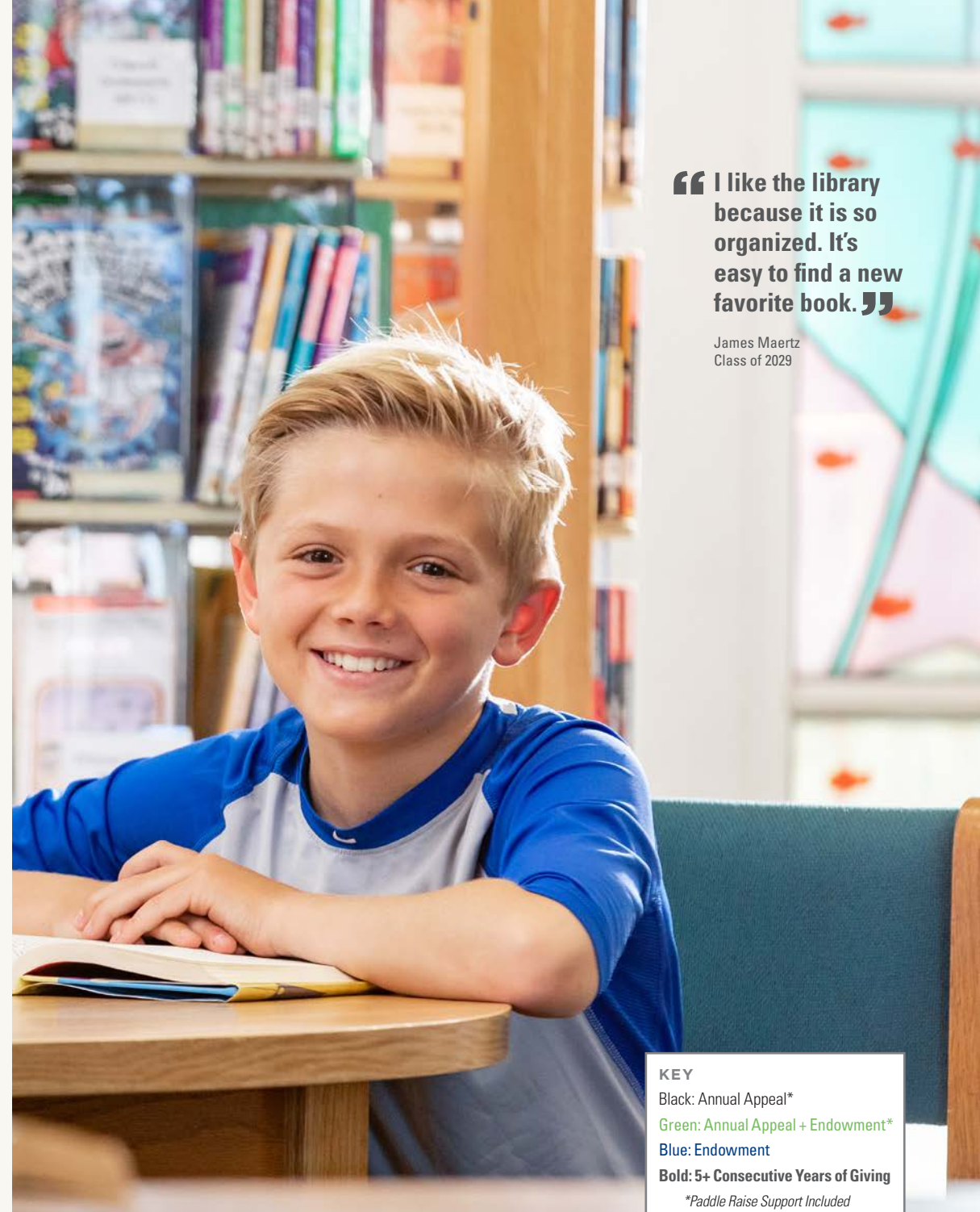
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“ I like the library because it is so organized. It’s easy to find a new favorite book. ”

James Maertz
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 Bold: 5+ Consecutive Years of Giving
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“ I enjoy the elementary music program because it gives me an opportunity to express myself through music. I liked trying out all the instruments and picking the one I was most passionate about. ”

Maddox Chang
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“ Being in the band at MBMS showed me how the hard work and determination of a group working together can have an amazing impact — and create lasting friendships. ”

Phillip Meyer
 Class of 2024

KEY

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Matching Gift Contributions

Through the generosity of employers who support a corporate matching gift program, MBEF raised a record high of almost \$400,000 during the 2019-20 Annual Appeal. **MBEF would like to express our gratitude to the following employers for supporting the organizations and causes their employees believe in.**



FIND OUT IF YOUR COMPANY MATCHES
We encourage you to check with your corporate giving or human resources department to find out if your employer participates in a corporate giving program. You can visit the MBEF website for more information at: mbef.org/givetoday/matching-gift-program/.

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Manhattan Beach is among the best places in the country to live, work and learn because of the incredible support we receive from our local businesses. **Tremendous thanks to the following MBEF Community Partners for investing in our schools and our students.**



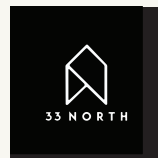
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MBEF's Community Partner Program has a wide range of sponsorship opportunities available for companies to build awareness and show their support of our Manhattan Beach schools. To learn more about becoming an MBEF Community Partner, please contact David Brennan at 310.303.3342 or david@mbef.org.



Community Events



The 11th Annual **SKECHERS Pier to Pier Friendship Walk** was held on October 27th in support of our local schools and children with special needs. It was a record-breaking year with 15,000 virtual and registered participants raising over \$2.2 million dollars, of which \$187,562 came directly to MBEF. We are so grateful to SKECHERS President Michael Greenberg, Robin Curren, Anne Kelly and everyone at SKECHERS and the Friendship Foundation, as well as the many students and parent volunteers for their recruitment and fundraising efforts at our schools. Year after year, the SKECHERS Pier to Pier Friendship Walk is an event to remember that has a huge impact on our community schools.



The fourth annual **Manhattan Beach Fall Classic Golf Tournament** benefitting MBEF was a tremendous success, netting a record high of \$55,000 for MBEF. Held at the Virginia Country Club in October each year, the Fall Classic is a fun-filled day of world-class golf and friendly competition — all in support of our students and our schools. Thank you to the 2019 Fall Classic Presenting Sponsors, 33North Development Group, Borzi Family Foundation, Golden State Company, Highridge Costa Companies, HydraFacial Company, Moss Adams, and Southbay Magazine. Tremendous thanks to Event Chair Todd Klawin, Event Producer Moon Tide Media, and Event Host Virginia Country Club, for their incredible support, generosity and partnership.



The annual **Grand View Gator Run** is a wonderful community tradition that has brought together serious runners, joyful joggers, laid-back walkers, and kids of all ages for over two decades. Each year the Grand View Elementary PTA generously donates the sponsorship proceeds to MBEF to support all of our community schools. The 25th Annual Exer Urgent Care Grand View Gator 5K benefiting MBEF scheduled for May 2nd was canceled this year due to the COVID-19 pandemic and social distancing measures in place. The Grand View Elementary PTA and MBEF look forward to 2021 when our Manhattan Beach community can gather together again with a record number of participants.



Manhattan Wine Auction

Virtual Event



Despite the virtual platform, our community joined together in spirit to support our schools at the Manhattan Wine Auction. Because of you — our generous and committed community of donors and volunteers — **this year's event raised over \$1 million** for our Manhattan Beach public schools. Thank you for investing in our community, our schools, and our students!

Thank you to the following individuals and businesses who contributed to the success of the 26th Annual Manhattan Wine Auction.

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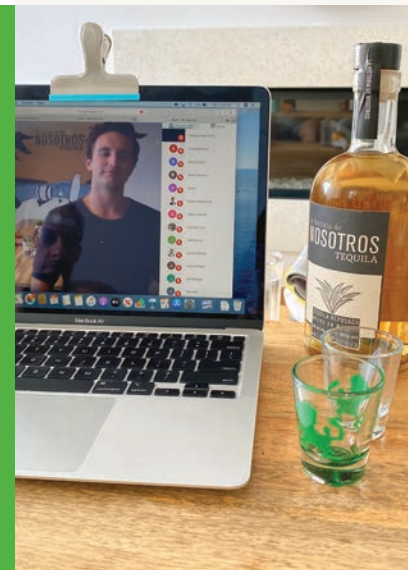
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We would like to thank the many generous donors and bidders who participated in the 2020 Silent and Live Auctions—they raised over \$315,000! While we know you appreciate your winnings, we also know that your generosity stems from your passion for our schools.

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During the Paddle Raise at this year's virtual Manhattan Wine Auction, our community raised over \$650,000, which is included as part of MBEF's \$7.5M in grants to the Manhattan Beach Unified School District for the coming year. Earlier in 2020, MBUSD made \$3.6M in budget cuts which significantly impacted class size and reduced MBEF programs for the 2020-21 academic year. The outpouring of support at the virtual Paddle Raise from the community was incredible, and helped mitigate the impact of the cuts.

We are grateful to all who participated!

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For a complete listing of the 2020 Wine Auction supporters, please visit www.manhattanwineauction.com.

In spite of our best efforts, errors and omissions may occur. To inform us of any inaccuracies, please contact the MBEF office at 310.303.3342.



SAVE THE DATE
June 12, 2021

The Results

MBEF is instrumental in the future success of our students and our schools. As state resources remain inadequate, MBEF helps sustain the programs that provide our students with exceptional educational opportunities. To ensure effective planning, the results of our fundraising efforts in one year fund the grants of the following year. This year MBEF will grant \$7.5 million to our schools — the largest grant to date — based on our fundraising success in 2019-2020. Our community's generosity makes this possible through a variety of funding sources that all add up to strengthen our schools.

The MBEF Board of Directors and staff ensure the efficient stewardship of donor funds to maximize the grants to MBUSD schools. MBEF undergoes a full audit each year and maintains an Audit Committee comprised of MBEF board members and independent finance professionals who review the financials annually. Below is a detailed account of unaudited financials for 2019-2020. Please see our website for the latest audited financial statement.

2019-20 FUNDING SOURCES*

Individual Contributions	\$ 4,446,000
Corporate Matching Gifts	\$ 392,000
Community Partners & Sponsorships	\$ 357,000
Corporate Grants	\$ 428,000
MBEF Endowment Annual Disbursement	\$ 924,000
Manhattan Wine Auction & Events	\$ 945,000
Interest, Investment Gains & Other	\$ 201,000
Total Funding	\$ 7,693,000

2019-20 OPERATING EXPENSES*

Fundraising	\$ 432,000
Management & General	\$ 175,000
Total Expenses	\$ 607,000

2019-20 GRANTS DISTRIBUTED*

Grants & Program Services — Actual Program Expenses	\$ 6,183,000
Total Grants	\$ 6,183,000

**Unaudited Results*



MBEF is proud to be among the leading group of organizations that have attained a 4-star rating from Charity Navigator. All donations to MBEF and the MBEF Endowment are tax deductible to the extent allowed by law. For more information, please visit www.mbef.org or contact our team at 310-303-3342.

2020-2021 MBEF LEADERSHIP

MBEF is only as strong as the staff and volunteers who represent the organization. We would like to thank the volunteer Board of Directors, Site Ambassadors and Student Ambassadors for their dedication and commitment to strengthening our schools.

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