



The 2007 - 2008 MBEF Annual Report

25 years ago, gas was \$1.50 a gallon. Ronald Reagan was President. There was no such thing as MBUSD. And a small handful of parents banded together to help make up for the shortfall caused by Prop 13. The idea: to stay together only until things returned to normal. A year or two, tops.

1983 The Manhattan Beach Education Foundation is established, raising \$20,000. 1984 MBEF holds its first fundraising event, "The Magic Evening." It nets \$8,259. 1986 Forward-thinking families raise \$10,000 and inaugurate the MBEF Endowment Fund. 1990 MBEF sets a fundraising goal of \$120,000. 1991 The MBEF Board votes to transfer twenty percent of the Annual Appeal into the Endowment Fund, resulting in a 1991 balance of \$70,000. 1993 The Manhattan Beach Unified School District is created. MBEF's first grant to Mira Costa is for \$10,000, for the computer lab. MBEF commits to pay for programs that had previously been funded by the state. Thirty-five families join the Superintendent's Circle, recognizing donations of \$1,000 or more. 1994 A year of firsts: The Manhattan Wine Auction is uncorked. The School Notes MBEF Endowment Fund \$64,000 specifically for class one of the very few school 1997 MBEF funds \$400,000 MBEF-funded elementary 2000 The MBEF Endowment Vital Programs fundraising and computer lab specialists, Annual Appeal effort raises organizations and businesses. The Manhattan Wine Auction raises \$410,000. MBEF makes grants of \$1,911,270. 2005 The Annual Appeal raises \$2,350,942; the Wine Auction raises \$490,925; the MBEF Endowment reaches \$2.4 million. 2006 After several years of doing without, MBEF funding reinstates full-time PE teachers at all 5 elementary schools. 2007 Plaza El Segundo Partners, Comstock, Crosser & Associates, Mar Ventures, and Continental Development Corporation donate an unprecedented \$1 million to the MBEF Endowment Fund. MBEF grants now total over \$2.5 million. The MBEF-funded Science Initiative begins. 2008 MBEF celebrates its Silver Anniversary. Over the course of its first 25 years, over 20,000 children have benefitted from its grants, its programs, and, most of all, its vision.





MBEF IS 25 YEARS YOUNG AND GOING STRONG. We thank the thousands of people who enable us to fulfill an ambitious goal: to provide Manhattan Beach students with superior public education despite unstable state funding. We believe this support reaches beyond helping our students. It strengthens our entire community.

The 2007-2008 fiscal year was an unprecedented success. The Annual Appeal raised \$2.7 million, up from \$2.5 million the prior year. An impressive 2,487 donors gave to the Annual Appeal. In addition, our 2008 Manhattan Wine Auction recorded banner net profits of \$620,000, with over 1,400 guests enjoying a spectacular evening of food, wine and philanthropy.

In 2007-2008, we continued to support our core grants, while increasing our investment in science, funding full-time elementary science specialists. All told, MBEF grants paid for 68,000 hours of teaching and educational programs last year.

As we celebrate our silver anniversary, we take enormous pride in the countless accomplishments of all the children whose lives we have touched— and for that, we thank you for your continued involvement and support. Please give generously to the 2008-2009 campaign. We invite you to visit us at www.mbef.org and join us at our monthly board meetings.

ELLEN ROSENBERG, President



WE ARE TRULY FORTUNATE, living where we do. And these children are among the luckiest of all. They're the kids of Mrs. Davidson's kindergarten class, Pennekamp School, 1983.

Today, of course, they're in their thirties. Back then, however, they looked out at the world with innocent eyes, blissfully unaware that dark forces were at work. You think we're being dramatic. We aren't. These kids, and thousands like them, were entering an era where nothing could be taken for granted. School librarians, school nurses, PE teachers, the arts. All would soon be considered expendable.

Even we couldn't foresee the full extent of it. It was, frankly, close to unimaginable.

What we did see was enough: Prop 13, well intentioned as it may have been, was starting to have an effect on how education was funded in California, and a rather scary effect at that.

And so began MBEF.

Much has changed since 1983. It has gotten worse. California's per-pupil funding is among the nation's lowest. Many school districts have resorted to parcel taxes, utility taxes and the like, to help make up the difference.

In Manhattan Beach, we've had MBEF.

But more than that, we've had a community that, time and time again, has risen to the challenge. No matter how much was cut, we found a way.

We are truly fortunate.



And as the kindergartners of today look out at their future, we can hope, just as we did 25 years ago, that things will change for the better. But more than that, we can continue to be prepared. Just in case they don't.

\$1,530,000 in Elementary School Grants

In 2007-2008, your donations helped make sure the elementary schools continued to have librarians, school nurses and PE teachers. In addition, we were able to hire science specialists for every elementary school.



\$1,010,000 in Middle School and High School Grants

Your donations to MBEF meant more electives at both the middle school and Mira Costa, along with college counselors, music, technology, and a drug intervention program. Best of all, we were also able to hire a science assistant.





Doing the books.

	Fiscal year ended June 30, 2008, 2007 and 2006		
<i>Selected Financial Data (audited)</i>	2008	2007	2006
Support & Revenue			
Annual Appeal and other contributions	\$2,765,943	\$2,560,016	\$2,335,151
Gifts to the Endowment	74,786	950,541	15,791
Special Events Revenues			
Wine Auction, net of related expenses	632,753	531,859	490,925
Golf Tournament, net of related expenses	33,040	27,201	48,518
Other fundraising events and activities, net		5,651	7,227
Investment Income	113,838	656,390	360,721
Total Support & Revenues	3,620,361	4,731,658	3,258,333
Expenses			
Grants to Support Programs	2,583,290	2,348,760	1,963,076
Supporting Services			
Management and General	144,029	111,730	61,916
Fund-raising	136,385	127,911	81,626
Total Expenses	2,863,704	2,588,401	2,106,618
Change in Net Assets	756,657	2,143,257	1,151,715
Net assets at Beginning of Year			
General Fund	3,363,286	3,194,166	2,751,661
Endowment Fund	3,663,881	2,408,998	1,712,410
Temporarily Restricted	739,469	20,215	7,590
Net assets at end of Year			
General Fund	3,661,149	3,363,286	3,194,166
Endowment Fund	4,273,109	3,663,881	2,408,998
Temporarily Restricted*	589,035	739,469	20,215

Includes for fiscal 2007, \$734,484 present value of donation payable to the MBEF Endowment over the next four years. Fiscal 2008 includes \$49,566 in amortization of this donation payable. The complete audited financial statements of MBEF are available upon request.

MBEF BEGAN as a grassroots effort, as a handful of parents banded together to support our schools with a grant of \$20,000. Flash-forward to 2007-2008: Donations reached \$2.7 million, with nearly 2,500 people giving. Some gave a little. Some gave a lot. All made a difference. Thank you.

The 2007-2008 Honor Roll.

DREAM TEAM (\$25,000 and up)

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Steve and Rhonda Staver
Grafton and Leslie Tanquary
Jim and Jean Van Zanten
And one who gave anonymously.

BENEFACTOR (\$5,000-\$9,999)

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Science Initiative, Year 1



LAST YEAR, FOR THE FIRST TIME, MBEF grants paid for full-time, credentialed science specialists at each of our elementary schools. Coupled with laboratories (some brand new) and equipment funded by the PTAs, this investment in hands-on learning has paid off with immediate and impressive results. In 2004, 74 percent of our 5th graders scored at the advanced or proficient level in science, with an average score of 377 out of 600. Last spring, after a year with their science specialists, a full 90 percent of our 5th graders were advanced or proficient in science. The average score rose to 426. One school alone posted a whopping 65-point increase in the average score. Only one other unified district in the entire state had better elementary science scores than Manhattan Beach in 2008.

The workplace is changing. The college application process has grown increasingly competitive. It doesn't take a Nobel Prize to know our students need to be at the top to succeed. MBEF is the catalyst to get them there.

John and Tina Stickman
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In 1983, the Apple Lisa is introduced.
It's the first computer with a graphic user interface and a mouse.

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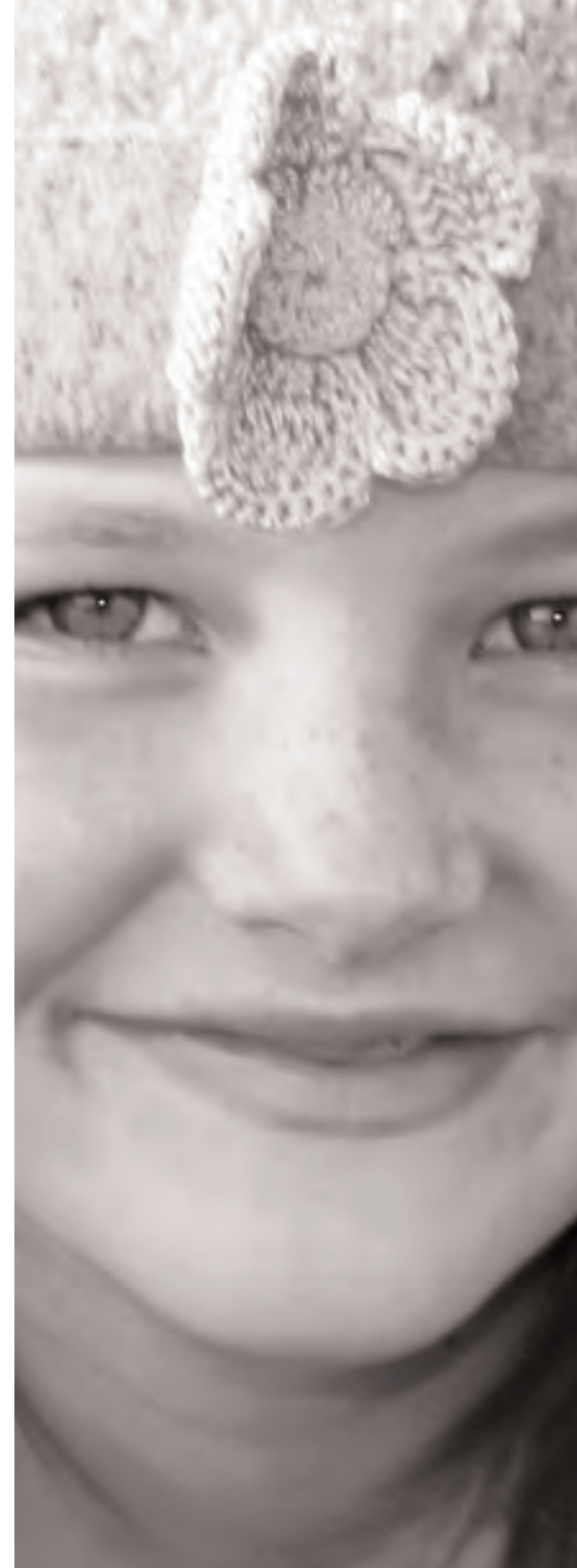
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Partnership Works.

NO ONE GROUP can take credit for the success of our Manhattan Beach schools. MBEF is just part of the story. We work alongside the district's seven PTAs, funding teachers and staff while PTAs fund the equipment, supplies and hardware teachers need to do their jobs. (What's a library without a librarian or books?) In the course of our fundraising appeals, we reach out to parents, educators, administrators, businesses, even the City of Manhattan Beach to ensure our children have an education that prepares them for a productive and happy future. A case in point: Last spring, when the state imposed mid-year budget cuts, MBEF, PTA, the business community, and the City came together and worked through the shortfall. There was no "crisis fundraising," no dramatic cuts. In the end, as a result of this partnership, our district was one of only a few in LA County to present a balanced budget on time. Without having to sacrifice even one major program.



Partnership in action. From left to right, MBEF's Erika White, Steve Napolitano, Field Rep for Supervisor Knabe's office, MBEF Executive Director Susan Warsbau, MB Mayor Richard Montgomery, Advanced Eye Care's Mary Claire and Dr. Christopher Orenick, MB Chamber of Commerce chair Sherry Kramer and MBEF's Jean VanZanten. When the schools, the City and business get together, amazing things happen.

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A Salute to our Community Donors.



Left to right: Darren Miller, Wachovia Securities; Helen Duncan, MB Chamber of Commerce; Erika White, MBEF, Bill Glavin, Glavin & Hermes, Sherry Kramer, MB Chamber of Commerce.

EVERY YEAR, members of our community raise money for MBEF through all kinds of special events. There is no telling what shape or form they might take. It could be the Pumpkin Races. A special eyewear sale. A solo bike trek across the country. Competing in triathalons. Even braving the frigid

waters of San Francisco Bay in an Alcatraz Swim. We never fail to be humbled by this dedication. Consider one special gift we received this year, from the Manhattan Beach Chamber of Commerce: A large portion of the proceeds of their Mayor's Golf Tournament, totalling \$12,500. What a gift! What a community!



MBUSD parents Andy and Laurie Caine, Scott Goldberg, Danny Kole and Scott Rosenthal, following their Alcatraz swim. Let's bear it for the Iron Men (and Women) of MBEF!

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Changes at CCC.

IT'S AN ASTOUNDING NUMBER for a public high school: Last year, over 98% of Mira Costa graduates were accepted to institutions of higher learning, including some of the country's finest.

The way we see it, there is little point in having a top-flight high school if you can't help the students take the next step. So for years, MBEF has funded the College and Career Center.

This past year, two new counselors took the reins: Gail Currey (an MBUSD parent) and Katherine Folkman. Their first acts: reconfiguring the Center so it will work harder for the students, and launching a new website, rich with information, scholarship materials, financial aid forms and much, much more. In just a few months, they've brought more college and university representatives to meet our students than any counselors before them, all to acquaint more and more colleges with the level of excellence here at Mira Costa. The more people know about our exceptionally well qualified students, the more choices they'll have. What better gift could we give than that?



New counselor Katherine Folkman meets with parents and students during October's CCC Open House. Already, changes are underway, for the better.

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in Memory of Al Adams
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Our kids have turned down schools other kids dream of getting into.

THIS PAST SPRING, 585 Mira Costa seniors tossed their caps in the air. Tucked inside their gowns were close to 3,000 letters of acceptance from 305 colleges and universities, many among the nation's best.

Below, you'll see two numbers after each college. The first tells you how many 2008 grads were accepted by that college. The second, the number of Mustangs accepted who went on to attend it.

It's one thing to be able to get into college, and quite another to have your choice of schools. And there, we believe, lies the truest picture of just how phenomenal your contributions have enabled our school district to become.

CALIFORNIA STATE UNIVERSITY
Bakersfield 1 accepted/
0 attending
Channel Islands 3/2
Chico 2/1
Dominguez Hills 19/3
East Bay 3/0
Fresno 2/0
Fullerton 5/2
Humboldt 23/6

Long Beach 51/8
Los Angeles 5/0
Monterey Bay 28/1
Northridge 36/8
Pomona 15/0
Sacramento 4/0
San Bernardino 0/0
San Diego 60/11
San Francisco 70/11
San Jose 18/4
San Luis Obispo 41/18



San Marcos 15/3
Sonoma 58/12

UNIVERSITY OF CALIFORNIA
Berkeley 25/6
Davis 41/7
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Merced 28/0
Riverside 31/2
San Diego 49/6
Santa Barbara 90/22
Santa Cruz 86/25

ELSEWHERE
Academy of Art University 3/2
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The University of Arizona 38/7
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Barry University 1/0
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Boston University 14/6
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Univ. of British Columbia 1/0

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Bucknell University 1/0
Butte College 1/1
Cabrillo College 1/1
California Lutheran Univ. 1/1
Carnegie Mellon Univ. 1/0
Central Washington Univ. 1/0
Cerritos College 1/1
Chaminade U. of Honolulu 1/0
Chapman University 5/1
University of Chicago 2/0
The Citadel 1/0
City College, San Francisco 1/1
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Clark University 4/0
Clemson University 1/0
Colgate University 1/0
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U. of Colorado at Colorado Springs 2/0
Colorado State University 6/1
Colorado State, Pueblo 1/0
Columbia College 1/0
Columbia University 1/1
Concordia University 3/1
Cornell University 13/1
Curry College 1/0
University of Denver 4/0
DePaul University 5/3
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Dillard University 1/0
Dominican University 1/0
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Cornell University 13/1
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George Washington Univ. 7/1
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Georgia Inst. of Technology 1/0
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Gonzaga University 4/2
Hampshire College 2/1
Hampton University 1/0
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Hofstra University 8/1
Hope Int'l University 1/0
Howard University 2/1
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Langston University 1/0
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Pennsylvania State 7/0
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Mira Costa is pleased to welcome two new counselors to the College and Career Center. **Gail Currey**, left, and **Katherine Folkman**. Gail is the proud mother of two Costa grads (Kevin, Yale '09, and Sean, Dartmouth '11) and Brady, MCHS class of 2013. Katherine joins us from Redondo Union High School. Her eldest attends University of Colorado, Boulder and she has a ninth grader at RUHS.



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On Feb. 28, 1983, “Goodbye, Farewell and Amen,” M*A*S*H’s finale, aired on CBS. MBEF, in its first appeal, raised \$23,883.

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Gators Run, Gators Give.

LONG OUR PARTNERS in funding the under-funded extras, the PTAs have of late gone above and beyond, giving MBEF additional financial support in the form of year-end gifts. Totalling nearly \$175,000, these gifts helped boost the 2007-2008 Annual Appeal to record levels.

As if that weren't enough, many PTAs host special events throughout the year dedicated to MBEF. Grand View encourages their friends and family to go the extra mile for MBEF during their annual Gator Run. The Mustangs at Meadows send the proceeds from Camp Expo our way each year. The Robinson Riptides even reached 100% participation in our Annual Appeal, the first school ever to do so.



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Alex Zivkovic and Mary Terzic
Danny and Annette Zuker
And 84 who gave
anonymously.

Much has changed since 1983,
but one thing remains the same:
We can't prepare our children for the
years to come without your help.



The 14th Annual MBEF Wine Auction

THERE ARE SIMPLY NO wine metaphors big enough to truly capture what this event has become. Even “big” is too small. This year’s Auction raised \$620,000, a figure that tends to leave one thunderstruck. To all who helped make it so, our deepest thanks.

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Flying Fish
Free Run Juice, LLC
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This year, Wine Advisory Board members donated wine valued at over \$120,000 from their personal cellars.

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Richard & Toni Gronbach



Chevron’s Rod Spackman officiates the Chevron Challenge— and raises \$32,000.



John Oshiro



As you read this, you'll be convinced we are talking about several people.

We are not. Starting in his daughter Janet's earliest years at Pennekamp, he took on the job of PTA membership chair, raising thousands of dollars. He went on to devote countless hours at MBMS and

Mira Costa, and played a key role in helping the Mira Costa Symphony go to Carnegie Hall, supervising the logistics, the hotel reservations, the airline tickets and the fundraising. He's been a Wine Advisory Board leader as well as Wine Auction Co-Chair for many years. He's served for six years on the MBEF board, kept our web site up and running, and been ready to jump in wherever help was needed. About the only thing he has never done in the past 12 years is ask for credit.

Truly, it seemed at times there were several of him. But in fact, there is only one: The one, the only, John Oshiro. This past spring, Janet Oshiro graduated with the Mira Costa Class of 2008 and now attends Sarah Lawrence College. And John is still at it, pitching in, helping out. Usually in an Aloha shirt. Always with a smile.

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Kiva Kreations by Kelly Ivaska
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KSL Resorts, Arthur & Cathy Berg
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Loews Santa Monica Beach Hotel



The Sponsors and the co-chairs celebrate a record event. From left: Rod Spackman, Chevron; Penny Bordokas, event co-chair; David Weitzel, Wells Fargo; Susan Warshaw, MBEF executive director; David Zimmerman, Wells Fargo; Cathy Berg, American Airlines; John Oshiro, event co-chair and, in the rear, Kevin Coyle, Wells Fargo Football.

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The MBEF Endowment Fund. For the next 25 years.

If WE'VE LEARNED ANYTHING IN THE PAST 25 YEARS, it's this: The need to support our schools is not going to go away any time soon.

Given that, we would be remiss if we didn't ask ourselves: Will state funding sink so low that even a community as generous as ours cannot keep pace?

The answer: The MBEF Endowment Fund.

The idea behind an endowment fund is simple: You establish it. You add to it. You take nothing away from it. And you try to grow it until it reaches a size where the interest alone can cover many, if not all, of your costs.

The MBEF Endowment Fund was begun in 1986 with an initial investment of \$10,000, and the stipulation that only when it reaches \$10 million may the interest be tapped to fund grants.

By 2001, the Endowment had reached \$1 million.

In 2004, MBEF adopted a policy whereby money donated to the Annual Appeal would go directly to the schools, while at least 30% of proceeds from other fund-raising events would go to the Endowment.

By 2006, the Fund had reached \$2.4 million.

In May 2007, Plaza El Segundo partners—Continental Development Corporation, Comstock, Crosser & Associates, and Mar Ventures—made an extraordinary \$1 million donation, to be paid in five installments.

The Fund now stands at just under \$4 million.

As you look to your own future, please consider the Endowment Fund as an opportunity to leave a legacy that will live on for generations to come. For many of us, the schools of Manhattan Beach have played an immeasurable part in who we are today. If you share this feeling, please contact us.

It's been a good 25 years for the children of Manhattan Beach, thanks to you and MBEF.

With your help, the MBEF Endowment Fund can be the key to the next 25.

Not to mention the 25 after that.



THE MBEF ENDOWMENT



Good neighbors. Very good neighbors. From left to right, MBEF Endowment Chair Sberi Lietzow, Plaza El Segundo's Sherry Kramer and MBEF President Ellen Rosenberg get together to mark the second anniversary of Plaza El Segundo's extraordinary \$1 million donation to the Fund.

If you have a child, you have a reason.
Thank you.

THE MANHATTAN BEACH EDUCATION FOUNDATION ANNUAL REPORT is published by the Manhattan Beach Education Foundation and is sent free of charge to parents and friends of the MBEF. In preparing this report, every effort was made to ensure that it is accurate and complete. If there is an omission or an error in spelling, please accept our apologies and notify the MBEF office at P.O. Box 1110, Manhattan Beach, CA 90267, or call (310) 303-3342.



CELEBRATING 25 YEARS OF STRONGER SCHOOLS

The Manhattan Beach Education Foundation.

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